

RFP 3708

Energy Performance Contracting Services

Addendum I

- Q: There is a Cost and Pricing section. Is there also a scope of work in which ESCOs are to develop a cost and pricing proposal?
- **A:** The requested cost and pricing information should include the fees incorporated into the vendor's agreements for the life of a designated project. This may include both fixed fees as well as fees as a percentage of "X" value. This information is typically supplied as a "menu of fees" that may apply to the contract as the scope(s) of work are developed to lead through phases two and three of the project(s).
- Q: We are curious on the method of submittal of the response. Section 1 notes the delivery of a hard copy and USB drive copy to your offices by February 15th at 2pm. Later in Section 4.2, it indicates the our submittal should be sent via e-mail. Can you please provide clarity on your preference?
- **A:** The correct submittal instructions are those included in the invitation; section 4.2 was not updated appropriately for this solicitation. For clarity, the correct instructions are listed below.

Interested parties are invited to submit an original and one electronic copy (USB drive is preferred) marked "RFP 3708: Energy Performance Contracting Services" to the address below on or before 2:00 PM EST on February 15, 2024. Should an event cause the District to close, we will accept proposals until 2:00 PM EST on the next operating day. Should you deliver or have a company deliver your RFP submission, the proposal shall be sealed in an envelope/package clearly marked with the title of the RFP, the due date and time, and delivered to:

> Renee Ortiz Office of Business & Operations School District of Lancaster 251 S. Prince Street, 3rd Floor Lancaster, PA 17603

- Q: You note that ESSERS funding may be used on the project. Based on the District's use of this funding, do you have an estimate of the amount of funding that may still be available from your initial allocation?
- A: There has been no determination as to what portion, if any, of ESSER funding will be utilized towards this contract. If ESSER funding is utilized, we will confirm that with the contracted vendor to ensure that all Federal terms and conditions are met.
- Q: {Company} has an extensive track record throughout the region and several projects in various stages throughout Pennsylvania specifically, we do not currently have an extensive list of completed public sector projects within PA. Would you be willing to accept additional similar references from outside the state of Pennsylvania?
- A: We are willing to accept references from outside the state of Pennsylvania; however, it is suggested that you supplement this list to include related projects with Pennsylvania, to the best of your ability.